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President's Message

Summer Has Arrived

Valdek Parik, FLC President



Many of you will be enjoying vacation opportunities to travel and return to enjoy your family forestlands. I am fortunate to experience both activities. I planned a fishing trip near Homer, Alaska with my brothers from California and Illinois; then later in August Kati and I join a group of friends for a cycling trip along the coast and islands of Croatia and in Montenegro. These travels will be a great change of pace following significant work projects at our forest property.



Currently we are two years into an NRCS agreement for a shaded fuel break on 12 acres. This is my first cost-share project and I figured it would be a good pilot test to see how labor intensive and expensive it would be. For a while we were concerned because scheduling the masticator proved to be difficult with the increase in logging activity and seasonal limitations. We began with manually pruning trees and clearing brush on steep areas. Debris was pulled two feet away from redwood tree groupings and other hardwood trees to be retained. Our part-time manual labor was about 60% ahead when the excavator-type masticator arrived this May. Mechanical masticating took 11 days, completing in early June. The result was impressive, meeting the NRCS requirements. I am very pleased with the outcome. NRCS forester Tom Schott was also impressed. As the agreement split the project into two sections, 50% was accepted at the first inspection and about 20% remains to be complete by manual pruning, lopping or burning. I look forward to those cooler, foggy mornings to complete the project this year. I am thankful to several friends who joined me periodically to offer their labor. Most of all I thank Kati for supporting me through this effort. Furthermore, she is truly the hardest working woman I have ever seen in the

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this issue

President's Message	1
FLC Staff	2
Legislative Update	3
2018 Annual Meeting Recap	4-5
Thank You to Our Contributors	6&8
Timber Market Preparedness	6-8
Connect with Other Forest Landowners on Facebook and Instagram	7
Jackson Demonstration State Forest	9
What Is the FLC Resource Guide?	9
Ask a Forester	9
Calendar of Events	10

Continued on page 2

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President's Message

Continued from page 1

woods. My experience with NRCS has been good. I will continue pursuing more cost-share projects. My project list seems aggressive and time will tell how things work out. Future projects include herbicide treatment (especially in previously managed areas), continued shaded fuel breaks along roadways and lesser sloped areas, and investigation of pursuing stand improvement options in steeper terrain areas. I also have several rock fords to install at road class three water crossings.



On a sad note, I can't help sharing tragic news, which has been upsetting to me. I was fortunate to obtain an outstanding LTO whose masticator operator, Jason Abbott, a young fellow in his 30s, did just an exceptional job in operating the masticator. Jason and I became friends and worked well together during the 11-day job duration. He worked hard and was considerate of my requests to protect young redwoods and flagged hardwoods. A week following my project, I heard that Jason had passed away due to a brain aneurism. This was a real shock to me. RIP Jason!



On July 14, FLC had a very successful field day touring both the Hollister and Tunzi forest properties located in Comptche, Mendocino County. We had more than 65 participants in attendance, including guests from UC Extension, Cal Fire, Jackson Demonstration State Forest, CFWS, Soper-Wheeler Company and Mendocino Redwood Company. George Hollister and Larry Tunzi gave outstanding presentations from a landowner's perspective regarding forest management and stewardship on their properties. Both properties set excellent examples for small non-industrial timber landowners. Larry Tunzi sponsored a delicious barbeque lunch at his ranch. On behalf of FLC, I thank these families for their gracious hospitality and tour of their forestlands. Thanks to all who attended. It was a tremendous educational experience for all. I look forward to attending FLC's next scheduled field day in Shasta County on September 29.

To be consistent in my message, I will mention something about wildfire since it is a year-round issue nowadays. On my last drive down from our Portland home to Mendocino, we drove past three fires in one day's drive; two had burned across the highway not long before we passed by. It just goes to show how much more threatening fire is getting for all of us. Our families must all be very diligent about wildfire risk. Be safe. Set good examples by practicing the best safety measures possible. Prepare an evacuation plan in case needed. In the past we have often shared CalFire as a resource. Another resource that I found interesting for me was my local county Fire Safe Council website. If you haven't already done so, research the fire safe council nearest your forest property for valuable information.

In closing, I thank our many members who have helped FLC with their generous donations to date this year. We are fortunate to have many who are dedicated to supporting FLC, understanding the values and potential of our organization. We are halfway through the year and remain somewhat short of our budgeted income. We continue to search for and recruit new members. We are working to reach out to major contributors who support organizations such as ours. All efforts from our members are surely appreciated. If you haven't already done so, please consider contributing to FLC as well as specifically towards our legislative advocate fundraising needs. For more information contact FLC at info@forestlandowners.org.

Respectfully,

Valdek Parik

Legislative Update *As of August 17, 2018*

by Brian White, KP Public Affairs, FLC Legislative Advocate and Larry Camp, FLC Legislative Committee

There will likely be updates in the next couple of weeks and the FLC Legislative Committee will provide updates as quickly as they can through email broadcasts and posts on the website. Should you have questions, direct them to legchair@forestlandowners.org.

Bill #	Author	Status	Comments	Position
AB 425	Caballero (D)	Senate Floor	THP Exemption and Temp Roads	Support
AB 1954	Patterson (R)	Passed 8/13 to Gov.	Extends Exemption for clearing around homes and buildings	Support
AB 1956	Limon (D)	Senate Floor	Grant program for fuels management	Support
AB 2518	Aguiar-Curry (D)	Senate Floor	Forest Products and Mass Timber Production	Support
AB 2889	Caballero (D)	Senate on hold	THP bill of rights	Support
SB 1453	McGuire (D)	Assembly Floor	Statute of Limitations FP violations	Watch
SB 1260	Jackson (D)	Assembly Floor	Change liability std. for fires likely to be amended in the next week	Support
AB 2091	Grayson (D)	Senate Floor	Creates an insurance pool for prescribed fire - likely to be amended in the next week	Support
AB 2551	Wood (D)	Senate Floor	Use of GHG funds for forest management	Support
SB 1079	Monning (D)	Assembly Floor	Grant funding for forest management including advances to landowners for forest management	Support
AB 2627	Kalra (D)	Senate Floor	Migratory bird protection with exemptions for THPs, etc.	Support
AB 528	Bloom (D)	Senate Floor	Climate adaptation	Oppose
SB 473	Hertzberg (D)	Assembly Floor	Calif Endangered Species Act	Oppose
AB 2975	Friedman (D)	Passed 8/14 to Gov.	Protection of wild and scenic rivers	Oppose
SB 901	Dodd (D)	Conference Committee	Wildfire mitigation likely to be amended in the next week	Watch
SB 1088	Dodd (D)	Conference Committee	Utilities resiliency and planning likely to be amended in the next week	Watch

2018 Annual Meeting Recap

by Denise Seghesio Levine

To those of you who trekked to Eureka for our annual meeting in early May, it was great to see you. Our yearly gathering is a wonderful time to see old friends and meet new ones. To those of you who could not make it, you missed interesting talks packed with useful information and contacts. I am always surprised at what I learn from our own FLC talent, and the other diverse and knowledgeable experts who come to share their experiences and advice with our membership.

This year was no exception.

Starting bright and early Friday morning our Early Bird session, “Got Archaeology?” was a revelation to me. Our two speakers, Bill Rich and Steve Grantham, walked us through the process of identifying and working with an archaeological find and gave us a perspective that took away a lot of my personal fear of finding anything “interesting” on my property.

Our official Welcome from our President Val Parik and Charll Stoneman, this year’s annual meeting Chair then kicked off the rest of the program.

FLC member Matt Greene, RPF and Wildlife Biologist gave us a primer on CFIP (California Forest Improvement Program) and NTMPs. If you haven’t met Matt yet, grab a moment with him at the next gathering. You will always learn something. The next team of speakers tackled EQIP (Environmental Quality Improvement Program). Both CFIP and EQIP are grants available for many improvement projects on your property through your county’s NRCS. To apply for these grants, you must first prepare a Forest Management Plan, which NRCS (Natural Resource Conservation Service) is also willing to help finance. If you are new members and have not explored these programs, they are a great first step.

“What Harvest Permit Can I Use” was presented by CalFire’s Dennis Hall and discussed the various types of permits that can be utilized to improve the health and safety of your property. With the recent wildfires and concerns about future wildfires, new actions and exemptions have resulted that may offer some streamlined ways to work with your property.

The morning session ended with another CalFire guy, Cary Japp, exploring the benefits of becoming an LTO (Licensed Timber Operator) for your property. How and why to become an LTO is a topic we will be exploring in depth in our newsletter soon.

After lunch American Ag Credit explained their role and abilities in financing new timber acquisitions and operations. Our next speaker, Yana Valachovic from UC Extension, delved into “hardening” our houses and properties against wildfire, and lessons learned from the devastating and destructive fires last year were shared.

Flora and fauna next, we turned our attention to the Foothill Yellow Legged Frog and Northern Spotted Owl. The good news about the frog is, if your creek is tree covered, you won’t have the Yellow Legged Frog, which is a dedicated sun lover. Pretty sure. But we’ll check with Charll.

The rest of the afternoon flew by as we heard about the timber market and “Who Will Buy Your Lumber,” and then heard our update from the American Tree Farm. Finally, we wrapped up with a full Legislative Report from Brian White (via Video, which was pretty cool) in Sacramento. FLC is currently following about 27 legislative bills. You will read about it in our Legislative update in this issue. Our own Larry Camp, recently appointed to the Governor’s task force, gave us a Board of Forestry update which ended our sessions for the day.

A no host bar, dinner and our evening with local speakers, Dr. Alexandra Service (Curator, Fortuna Depo Museum) and Susan J.P. O’Hara (Chair, Fortuna Historical Commission) who brought the history of the area to life for us via a wonderful picture slide show with personal narration, finished our very full day.

Next morning, bright and early a boatload of us found our way to the Eureka dock. We boarded the Madaket, a diminutive boat that seats about 40. The Madaket had been the ferry between Arcata and Samoa before the expanse of concrete bridge that now spans the bay.

Our tour took us all around the bay, from piles of shells, log and wood chip mills, to little historical sites to shining new fisheries. I lived in Arcata for two years long ago, but had never seen the bay this way. Bundles of blankets and a boat full of good spirits made the early morning trip even more fun.

Our official field trip that day was up to McKinleyville to the Green Diamond Redwood Thinning Program.

To be honest, I was not sure how such a large operation would be pertinent to anything we are doing on our property, but I came away with a different set of eyes. Watching the nimbleness and low impact the machines make in

Continued on page 5

2018 Annual Meeting Recap

Continued from page 4

the forest was amazing. Even more interesting to me was visiting a section of plantings that were amongst huge old growth stumps. Picturing how much foliage and how expansive the branches must have been on trees that size made me wonder how we ever expect to have trees that size again if we don't thin our forests and give our trees the room to grow.

Finally, the day wrapped up at the McAdams Ranch in McKinleyville. Claire McAdams and son Ethan hosted the group with a presentation of their philanthropical wildlife rehabilitation projects (salmon spawning ponds, wetland restoration to open space habitat for elk), touring the ranch and their various projects, finishing with lunch back at the house.



Claire and Ethan were also gracious enough to host our Board of Directors meeting the day before our conference as well. They opened their home and gave FLC's board of directors and spouses the opportunity to spend the day in their beautiful ranch house where we had lunch AND dinner. The full day of meetings, and then the evening with spouses gave us a lot of productive meeting time and a wonderful setting to visit with new and old friends in a warm, wonderful and comfortable setting.

So it was a good conference and I was glad I went. And for me, there was a bonus.

I've driven up and down Highway 101 many times, but when I drove down Highway 101 from Eureka to home, I realized I was looking at the redwood forests I was passing and "seeing" them differently for the first time. Which forests were even aged, which were managed, which were not. No big deal for you foresters and loggers, but hey. New to me!

To all of you who made it to Eureka, thank you for attending. I hope we will see you next year. And to those who could not make it, our gathering next year will be in Anderson. Please join us!



We Appreciate the Generous Support from Our Contributors!

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Continued on page 8

Timber Market Preparedness

by Val Parik

I was asked to share my perception on timber market preparedness.

Registered Professional Forester Services

As a small nonindustrial forest landowner, my number one piece of advice to forest landowners interested in market preparedness is to hire a Registered Professional Forester (RPF). An RPF can efficiently handle all your administrative management needs. Research your forester options. Consider hiring one who is located near your forest land.

Your RPF can help you in numerous ways such as:

- Understanding your marketable timber species and volumes
- Inventory your timber for management purposes and appraise your land for value
- Explain current timber market conditions and log values
- Explain harvest plan permitting options and their related costs
- Help obtain approval for a Timber Harvest Plan (THP) or Nonindustrial Timber Management Plan (NTMP)
- Prepare a notice of timber operations (NTO) for an NTMP or Exempt or Emergency Notice documents
- Conduct and/or coordinate required surveys for protected flora and fauna species
- Provide knowledge of current availability of a licensed timber operator (LTO)
- Negotiate with log buyers bidding on your timber
- Negotiate contract(s) with the mill and LTO
- Mark timber for harvesting, flag wildlife protection zones and Watercourse and Lake Protection Zones (WLPZ)
- Supervise harvesting operations to ensure compliance with forest practice rules
- Explain stocking standards and management options
- Coordinate timber stand improvement options such as planting and thinning
- Guide implementation of a forest management plan and supervise implementation of state and federal cost sharing programs

As you can see from the examples above, your RPF can provide essential services. They are familiar with the requirements of the California Forest Practice Rules. Each RPF comes with a price depending on their business arrangements. Therefore, researching your options will help you decide who to select. RPF fees are typically quoted by the hour, ranging from approximately \$85-\$130 per hour or a percentage of harvest revenue. Details should be covered in a written contract with the RPF.

In addition, there may be other direct charges that may be billed such as:

- Field Supplies
- Vehicle mileage fees and/or overnight per diem rates
- ATV, trailer fee and equipment fees
- Photocopies- black/white and color
- GIS plots

A professional forester is licensed to perform forestry services only in those areas of expertise in which the person is fully competent because of training or experience. If the expertise that is prudently required exceeds the expertise possessed by the professional forester in that regard, the professional forester may need to utilize the services of other qualified experts, including but not limited to, appraisers, archaeologists, botanists, civil engineers, ecologists, fisheries scientists, geologist or wildlife biologists, and those familiar taxation issues. Fees for other qualified experts can range from approximately \$60-\$150 per hour.

Continued on page 7

Timber Market Preparedness

Continued from page 6

Example: My forester's firm offers a range of foresters who are assigned duties as required. The principal forester's rate is the highest, followed by a senior and professional forester with lower fees per hour. I like seeing that my principal forester had partners where they could work together as needed. During the NTMP preparation and preharvest inspection walk with Department of Forestry officials, my foresters worked as a team in having dialog with public agency representatives to effectively develop the provisions of the approved NTMP.

Example: For my required northern spotted owl (NSO) surveys, my RPF connected me with a wildlife biologist who bills me directly.

Cost Items

Cost items have a significant impact on your net revenue. Amounts can vary depending on acreage size, and other items such as:

- Harvesting and trucking fees
- Wildlife surveys
- THP or NTMP/NTO preparation
- Road maintenance/road upgrades and/or repairs/use fees
- Timber harvest yield taxes
- Income tax preparation fees

You may have cost items that can be mitigated utilizing government cost-share programs, which could significantly help you reduce overall costs.

Natural resource costs can be high. Understanding whether your property has rock that could be utilized where needed can be a big savings compared to purchase and delivery from a quarry. Access to on-site water for fire protection and road maintenance needs can result in substantial savings. In some instances, you may need to obtain a permit from the California Department of Fish and Wildlife if your water diversion or consumption will substantially affect associated watercourses.

Competing hardwoods removed for improved conifer growth can sometimes be sold as firewood. It may be easiest to sell logs to a production firewood producer. If you cannot profit from the sales, hopefully you can lessen the cost for removal of unwanted vegetation. Unfortunately, due to the sudden oak death disease, tan oak firewood is not legally transported outside of the county in which it is harvested.

To enter your forest land property, you may have private roadway/easement access roads. These roads may have predetermined road use fees for hauling logs. Even if not required, it is a courtesy to contribute towards road maintenance due to extra wear and tear from log hauling. This could be in the form of monetary support, or in providing substantial maintenance while logging equipment is on site and may be cost effective. You may want to consider including post-harvest road maintenance or timber management objective expenses into your cost items.

The timber yield tax rate is currently 2.9% per thousand board feet/MBF of volume harvested times the state established stumpage values for the period involved.

Example, Revenue/Cost Estimates

Below is a table format example for estimating net revenue for a redwood property.

Gross Revenue:

Volume -species	Current Log Value	Gross Revenue
#MBF Redwood	\$1,250	\$000.00
#MBF Douglas Fir	\$600	\$000.00
	Total	\$000.00

Continued on page 8

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Share information and stay current with FLC activities!

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Help us build this new FLC resource!

Go to www.forestlandowners.org – on the home page click on the Facebook and Instagram images.



Photo Gallery of FLC Events

View the photo galleries of FLC events.

From the home page, scroll down to the photo gallery listing – click on each individual link of the Annual Meeting and Field Days. Enjoy!

Ralph & Barbara Gaarde
 Dorothy Goodyear
 Peter & Sarah Goorjian
 Russell Greenlaw
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 Peter Hanelt
 Tim Holliday
 Larry & Geri Hyder
 Jerry Jensen
 Walter Johansen
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Friends (Up to \$99)

Robert & Julie Barrington
 Jim & Lana Chapin
 Matt Greene
 Zachary Jones
 Ron & Nancy Knaus
 Dustin & Danielle Lindler
 Leon Manich
 Kelli Mathia
 Robert Menzies
 Fred Nelson

Timber Market Preparedness

Continued from page 7

Cost Items:

Task	Units	Task Cost
Logging/Delivery	\$000/MBF Delivered	\$
Botany Survey	# Man-days	\$
NSO Survey/Consultation	# Surveys, plus mileage fee	\$
THP or NTMP	# Man-days, plus other	\$
NTO Prep	# Man-days, plus other	\$
Road Maintenance	\$/Xing/ Rock Ford Installation	\$
Road Fees	\$/MBF	\$
Road Repairs		\$
Supervision of Harvest Activities	Hr. rate or % of net revenue	\$
Accounting for Scaling and Payments	Hr. rate or % of net revenue	\$
Quarterly Yield Tax Payments		\$
Federal and State Income Tax	Amount dependent on volume and other factors	\$
Total		\$000.00

Net Revenue:

Gross Revenue	\$
Total Cost Items	\$
Net Revenue	\$

Business Planning

It is helpful to have a long-term business plan for managing your forest and assisting with market preparedness. Your plan is a guide for preparing when to harvest timber. The contents of the plan remain with the land to help your family and successors in maintaining a sustainable forest management. Periodic assessments should be performed to determine whether your plan is on track or needs adjustments.

Example: I harvested redwood from my property in 2003. I assumed that after ten years my forest may be harvested again. In 2016 my NTMP was complete and I was better prepared to harvest during improved timber market conditions. 2018 was a good year for redwood market sales. Knowing that I would sell less timber than the previous harvest I considered getting an assessment through my RPF to help determine net revenue. Studying the NTMP and projected timber volumes, I was limited in timber volume available for harvest in two of three units. After estimating cost items, I did not feel the estimated net revenue made it worthwhile to harvest at this time. It is clear to me now that investing in timber stand improvements will be a better way to go regardless of current attractive redwood market conditions. The cost for this assessment was approximately \$1,100. My next harvest plan is now projected to be in 5-10 years.

Education

Education available through organizations like FLC can be invaluable. FLC members can be helpful answering questions, offering opinions and suggesting alternative resources. If you are financing your forest property through American AgCredit or a similar lending institution, their forester specialist can provide a wealth of information concerning timber market values.

Jackson Demonstration State Forest

Submitted by Lynn Webb

Jackson Demonstration State Forest (JDSF) is located in the center of the redwood forest range in Mendocino County. JDSF has been a working forest for more than 70 years, where research and demonstration has been central to its mission. Since the State Forest was established in 1947, it has been a resource for learning about redwood forest ecology, sustainable forest management as well as secondary uses such as recreation.

Small land owners are important stake holders for the California Demonstration State Forests. As JDSF looks to the future, we seek the input from stake holders such as members of FLC regarding topics that are important to its members.

Redwood Forest Research and Demonstration Interest from Forest Landowners of California

Please indicate your interest in these topics below or others that are important to you. Answer by ranking 1 (very interested) to 5 (no interest at all).

- a) Redwood regeneration (early sprout growth, seedling survival, thinning practices, etc.)
- b) Site quality (productivity of mixed age stands, site indexes, growth rates, etc.)
- c) Hardwood and competing vegetation management
- d) Fire ecology and fuels management
- e) Other ideas? (Please describe)

How can we better share what we have learned?

- f) JDSF webpage
- g) Redwood Science Symposium
- h) Forestry publications
- i) Forestry notes
- j) JDSF field tours
- k) Other suggestions?

Thank you in advance for sending your responses to Lynn Webb at Lynn.Webb@fire.ca.gov.



What Is the FLC Resource Guide?

The 2016 edition of the Resource Guide, published by the Forest Landowners of California (FLC), was the second printing of the Guide. FLC is committed to publishing the Resource Guide every other year. The third edition will be printed and distributed to FLC members in the early fall.

The original publication was called, "Who Will Buy Your Logs?" which was published in 1998. The Resource Guide is compilation of mills and log buyers — personal contacts are made prior to each printing to ensure that the publication is as current as possible. If you know of changes or updates, please send the updates to staff at the FLC office (see below for contact information).

Associate members of FLC receive a complimentary listing in the Resource Guide. Associate members are individuals who provide a service or product to forest or timber landowners — consulting foresters, CPAs, appraisers, attorneys, etc. If you know a professional service provider who should be listed in this Resource Guide, please send the information to staff at the FLC office (see below). It is our goal to expand the Resource Guide with resources that benefit the forest or timber land owners.

Send your updates, inquiries or additions to Deidre Bryant:

Email: deidreb@forestlandowners.org

Call: (877) 326-3778 • Fax: (916) 294-0415

Mail: Forest Landowners of CA • 950 Glenn Drive, Suite 150 • Folsom, CA 95630

How You Can Make a Difference

Have you been wondering how you could make a difference? We have several opportunities. There are a few seats open to serve as a Director on the FLC Board of Directors. Join a dynamic group of individuals to serve the members in legislative advocacy, program planning and organizational governance. There are four committees you could join: Annual Meeting, Communications, Legislative and Membership.

Contact Deidre Bryant at (877) 326-3778 or deidreb@forestlandowners.org with your interest.

Ask a Forester

Question:

After the recent wildfires, I have noticed that several trees that appeared to be healthy have recently died. Is there another way to assess tree health other than visual analysis?

Answer:

During wildfire events, even trees that have not been directly killed by the fire can be severely injured by the heat. Crown color may fade very gradually on these trees and needle cast may increase significantly as trees try to reduce transpiration to conserve water. Trees under stress generally fade from bright green to a dull green color, which later changes to orange as the tree dies.

Using an ax to reveal a small section of the cambium layer close to ground level can be helpful. If the cambium appears stained, or slightly brownish, the tree is likely to be under considerable stress. Removing highly stressed trees can help prevent bark beetle outbreaks that inevitably follow wildfires.



Forest Landowners OF CALIFORNIA

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FLC Website— News You Can Use

The website includes a page titled, “News You Could Use.” It features current drought updates, other water saving resources and the California Forest Pest Conditions Report for the last three years, which includes the latest 2015 report.

If there is information you would like to see on this page or if there are other areas where the website could be expanded, please contact Deidre Bryant at the FLC office – (877) 326-3778 or deidreb@forestlandowners.org. We look forward to adding content that is valuable to our forest landowner members.

Calendar of Events

These calendar activities are also located on FLC’s interactive calendar on the website. Click on the Calendar menu for other details, such as registration information, etc.

September 29, 2018

FLC Field Day – Shasta County
*Beaty Tree Farm, Denny Tree Farm and
North Woods Tree Farm (lunch stop)*
(Three properties)

November 2, 2018

FLC Board of Directors Meeting
Granzella’s Inn (Williams, CA)



Forest Landowners of California
is a proud sponsor of the
California Tree Farm Committee.

